

# THE TRUSTED TRANSITION PROCESS™

CLEAR. CONSISTENT. COMPLETE.

When the time is right, **The Trusted Transition Process™** provides a clear, consistent path to help you transition your veterinary hospital, while maintaining the legacy you worked so hard to establish.

## CONCEPTUAL TRANSITION EXPERIENCE

We help visualize your future, set achievable goals and devise strategies to start you in the direction of your post-transition dreams, well in advance of your intended transition timeframe.

## STRATEGIC PRACTICE OUTREACH

We identify the unique aspects of your hospital and share them strategically and confidentially with our extensive network of pre-screened viable candidates and companies looking to expand. We pair today's technology with a human touch to determine potential matches.

## TRUSTED VALUATION ANALYSIS

In the creation of a Business Valuation, your hospital will be analyzed by Certified Valuation Analysts from a respected CPA firm with veterinary industry expertise. Their findings are fair, reliable, and respected by banking institutions. This analysis leads the financial process for all parties.

## HOSPITAL OPPORTUNITY BLUEPRINT

Using a client dashboard, the Hospital Opportunity Blueprint will reveal your hospital's potential in a report that covers all aspects of your hospital. This blueprint of opportunities details the potential areas for growth for you, and for a potential buyer.

## DVMMATCH INTERVIEW ALIGNMENT

After potential matches are discerned, our advisors will lead an in-depth interview so you can determine the best match for you, your staff and your clients.

## VETERINARY ADVISORY CONNECTION

We work with Attorneys, Accountants, Practice Management Consultants and Financial Advisors with veterinary experience to foster a smooth transition. Our Professionals will also assist in lease negotiation or real estate.

## VISION ALIGNMENT COMPLETION

For the final stage of the process, our team will engage advisors from both sides to provide the necessary documents, including purchase agreements, post-transition employment agreements and building leases to successfully complete the Trusted Transition Process.™



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